

## Retirement Savings

March 31, 2020

**UC INVESTMENTS** 

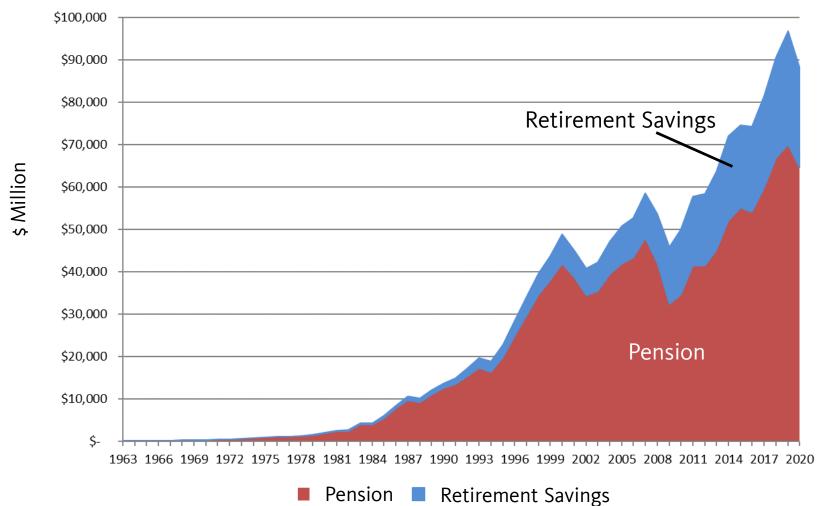
### **UC Investments Way**



### **UC Retirement System**

\$88 Billion in Assets as of March 31, 2020

#### Pension & Retirement Savings Assets 1963 - 2020



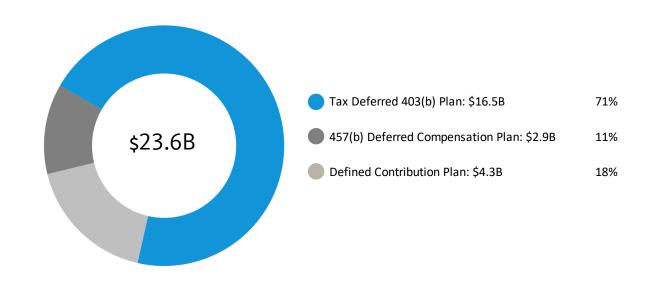
### **UC Retirement Savings**

2nd largest public DC plan in the US with \$23.6 Billion in Assets

#### RETIREMENT SAVINGS OVERVIEW

- Established in 1967
- Over 320,000 participants
- 3 Plans: 403(b), 457(b), DC Plan
- Largest 403(b) plan in the US
- Target Date Fund (Pathway) default since 2014
- \$9.1 billion in Target Date Funds

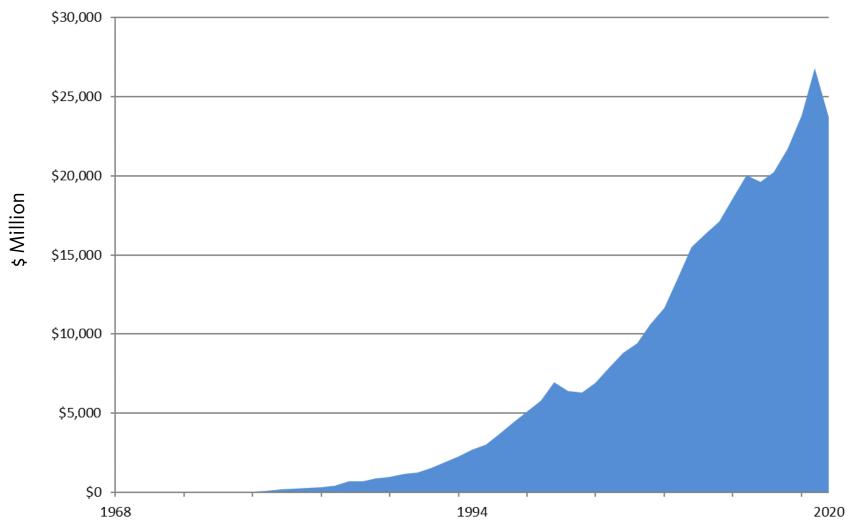
#### \$23.6 BILLION ACROSS 3 PLANS



### **UC Retirement Savings**

\$23.6 Billion in Assets as of March 31, 2020





#### **6 YEAR EVOLUTION**

2020

Move 4 fixed income funds to passive

2019

**Launch of Pathway 2065** 

2018

**3<sup>rd</sup> Party manager for Pathway** 

2017

White labeled Funds

**Moved to Institutional Vehicles** 

2015

Reduced funds from 64 to 16

2014

**Pathway becomes Default** 

## Retirement Savings over 6 Years

- Recruited strong team at UC Investments to manage Retirement Savings Program
- In 2013 -- 242 funds (just before CIO Jagdeep Singh Bachher's arrival)
- In 2020 -- 13 funds (less is more)
- Target Date Funds become default choice replacing the Savings Fund in 2014
- In 2020 -- \$9.1 Billion in Target Date Funds versus \$2.5 billion in 2014
- Improved Target Date Fund asset allocation which helped participants overall performance
- Increased passive implementation to 75% from 38% in 2014
- Reduced operational complexity for UC Investments
- Reduced management fees by 65% (14 bps to 5 bps), saving \$65 million in fees for participants over 6 years
- Over the next decade, participants will save another \$150 million in fees
- Significantly increased direct communication of UC Investments with participants
- Significantly deepened collaboration and engagement with internal and external stakeholders
- Retirement Savings Program 3.0: Innovation around guaranteed income

### Costs Matter – Saved Participants \$65 Million over 6 Years

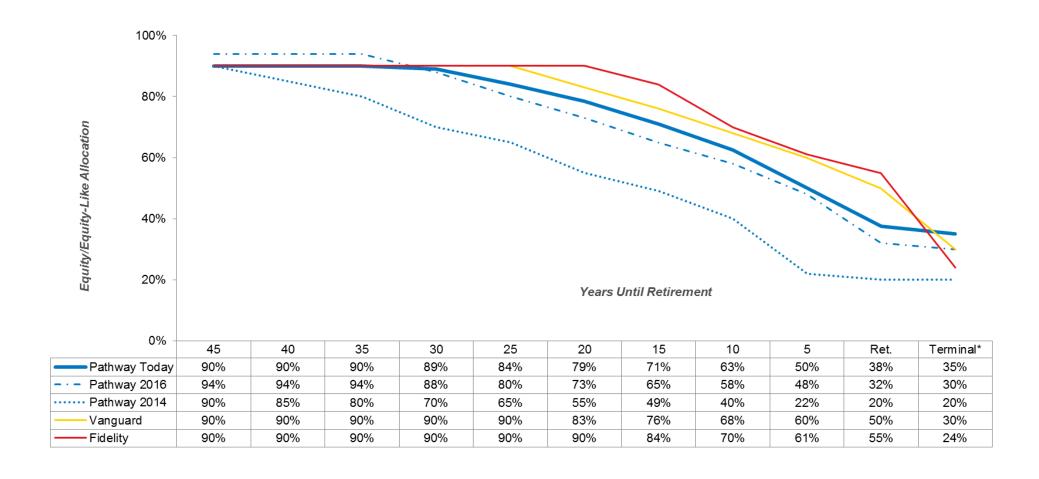
	Assets (\$ Billion)	Number of Funds	Management Fees (\$ Million)	Management Fees (Basis Points)
2014	\$18.7	74	\$26.2	14
2015	\$18.9	74	\$25.9	14
2016	\$18.9	16	\$18.2	10
2017	\$20.9	15	\$20.8	10
2018	\$22.6	13	\$13.0	6
2019	\$25.6	13	\$12.8	5
2020	\$23.6	13	<b>\$11.0</b>	5

### Target Date Funds become default in 2014

Replacing the Savings Fund

\$ Billion	2014	2015	2016	2017	2018	2019	2020
Target Date Funds (Pathway)	\$2.5	\$2.6	<b>\$5.3</b>	<b>\$6.1</b>	\$8.8	<b>\$9.4</b>	\$9.1
Savings Fund	\$3.8	\$4.4	\$4.2	\$4.2	\$4.0	\$4.0	\$4.0
Total	\$6.3	\$7.0	\$9.5	\$10.3	\$12.8	\$13.4	\$13.1

### Improved Asset Allocation helped participants' performance



### Active and Passive Funds - 2020

Active Funds (Cost)	Passive Funds (Cost)	Blend (Cost)
UC Bond: (0.03%)	UC Domestic Equity: (0.005%)	UC Pathway Funds: (0.05%)
UC Long Bond: (0.03%)	UC International Equity: (0.01%)	
UC TIPS: (0.03%)	UC Real Estate: (0.01%)	
UC Short TIPS: (0.03%)	UC Small Cap Equity: (0.01%)	
UC Savings: (0.03%)	UC Social Equity: (0.01%)	
UC High Yield: (0.32%)		
UC Emerging Markets: (0.25%)		
UC Growth Company: (0.35%)		
UC Diversified International: (0.48%)		
Total Assets: \$9.6 billion	Total Assets: \$14.0 billion	

### Active and Passive Funds - 2021

Active Funds (Cost)	Passive Funds (Cost)	Blend (Cost)
UC Savings: (0.03%)	UC Bond: (0.01%)	UC Pathway Funds (0.05%)
UC High Yield: (0.32%)	UC Long Bond: (0.01%)	
UC Growth Company: (0.35%)	UC TIPS: (0.01%)	
UC Diversified International: (0.48%)	UC Short TIPS: (0.01%)	
	UC Emerging Markets: (0.01%)	
	UC Domestic Equity: (0.005%)	
	UC International Equity: (0.01%)	
	UC Real Estate: (0.01%)	
	UC Small Cap Equity: (0.01%)	
	UC Social Equity: (0.01%)	
Total Assets: \$6.1 billion	Total Assets: \$17.5 billion	

### Focus on Asset Allocation through Passive Funds

	2014	2015	2016	2017	2018	2019	2020	2021
Active	62%	59%	46%	43%	44%	44%	40%	25%
Passive	38%	41%	54%	57%	56%	56%	60%	75%
Total	100%	100%	100%	100%	100%	100%	100%	100%

### "We flattened the selling curve"

Through proactive participant communication and monitoring

#### **Educational resources on how to handle market volatility**

- CIO Video encouraging to stay the course
- Article "Stay the Course: How to handle market volatility" on our participant website
- Alert on netbenefits.com the participant trading platform

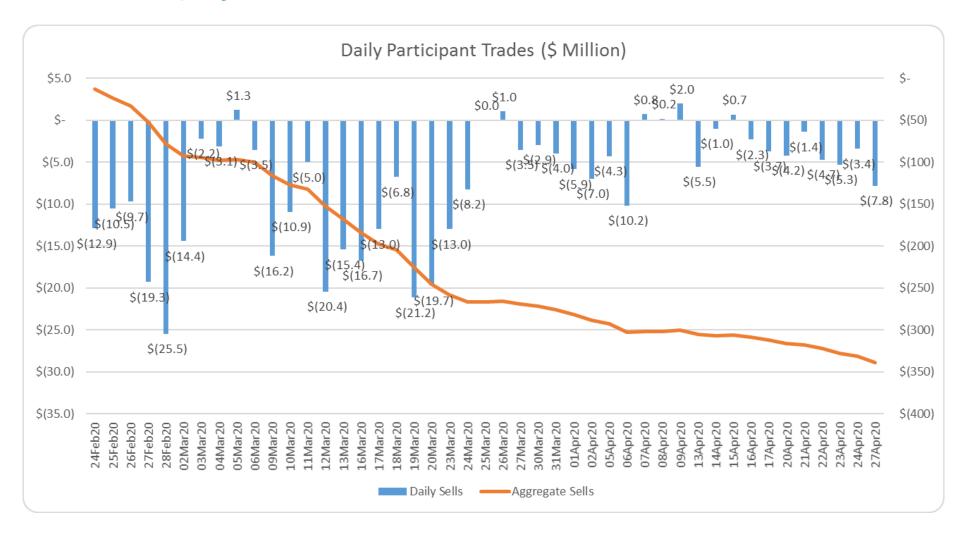
#### **Live webinars with CIO**

- Discussed the market performance, drivers, best course of action and resources to help
- Over 3,500 participants attended (live in 2 calls on March 20, 2020)
- Replay of webinar posted on our participant website
- Webinar was rerun 4 times in April

#### **Daily monitoring of Savings Program trading activity**

Monitoring of participant call volume to Fidelity

# Participant Trading Activity during 2020 market volatility \$340 million of equity sales



### Investment Options at a Glance

TARGET DATE FUNDS - \$9.1 billion  UC Pathway Funds								
UC Pathway Income Fund UC Pathway Fund 2020 UC Pathway Fund 2025 UC Pathway Fund 2030	UC Pathway Fund 2035 UC Pathway Fund 2040 UC Pathway Fund 2045 UC Pathway Fund 2050	UC Pathway Fund 2055 UC Pathway Fund 2060 UC Pathway Fund 2065						

CORE FUNDS - \$12.9 billion  Bond and Stock Investments										
Bond Investments	Domestic Stock	Foreign Stock								
Short-Term	Large Cap	Developed Markets								
UC Savings Fund	UC Growth Company Fund	UC International Equity Index Fund								
		UC Diversified International Fund								
Intermediate-Term	Small Cap									
UC Bond Fund	UC Domestic Small Cap Equity Fund	Emerging Markets								
		UC Emerging Markets Equity Fund								
Inflation-Protected	Broad Cap									
UC Short Term TIPS Fund	·	Specialty Stock								
UC TIPS Fund	UC Domestic Equity Index Fund	UC Real Estate Fund								
		UC Social Equity Fund								

BROKERAGE WINDOW - \$1.6 billion Fidelity BROKERAGELINK®

### Core Lineup Assets - Detail

#### **CORE FUNDS - \$12.9 Billion**

**Bond and Stock Investments** 

#### **Bond Investments - \$5,800**

Short-Term
UC Savings Fund - \$4,068

Intermediate-Term
UC Bond Fund - \$1,391

Inflation-Protected
UC Short Term TIPS Fund - \$68
UC TIPS Fund - \$273

#### Domestic Stock - \$5,520

Large Cap
UC Growth Company Fund - \$939

Small Cap
UC Domestic Small Cap Equity Fund - \$349

Broad Cap
UC Domestic Equity Index Fund - \$4,232

#### Foreign/Global Stock - \$1,022

Developed Markets

UC International Equity Index Fund - \$749

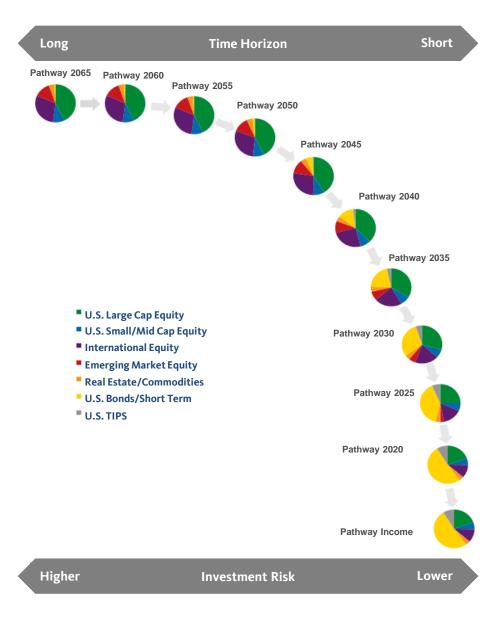
UC Diversified International Fund - \$116

Emerging Markets
UC Emerging Markets Equity Fund - \$157

#### Specialty Stock - \$572

UC Real Estate Fund - \$192 UC Social Equity Fund - \$380

### Pathway our Target Date Funds



#### **Pathway Key Features**

- An equity landing point of 35% with static allocations at and through retirement
- Focus on diversification with broad asset class exposures
- Utilizes a strategic glidepath to help mitigate the risks associated with market timing

#### **Key Benefits for Participants**

- Constructed to navigate the major sources of uncertainty participants face
- Seeks to reduce volatility in an effort to keep participants saving and investing across market cycles
- **Continuous research** to anticipate, assess and adapt ahead of evolving conditions to help meet participant needs **now and in the future**

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### Pathway focuses on the savings phase

**Risks Addressed** 

**Risks Remaining** 

**Accumulation Risk** 

**Longevity Risk** 

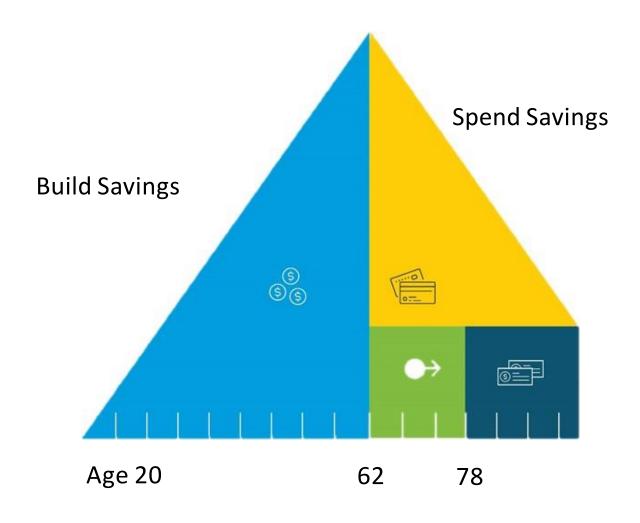
**Sequencing Risk** 

**Retirement Income Decision Risk** 

Inflation Risk

### **Pathway Evolution**

Imbed a guaranteed income stream



Target Date Fund remains the default

Purchase Deferred Annuity at Age 62

Payments start at Age 78

Purchase will only be an option

### Pathway Performance - Quarter and 1 Year

#### Q1 2020 performance relative to policy benchmarks

#### Net of fee returns (%)

	Pathway Income	Pathway 2020	Pathway 2025	Pathway 2030	Pathway 2035	Pathway 2040	Pathway 2045	Pathway 2050	Pathway 2055	Pathway 2060	Pathway 2065
Fund Return	-8.26	-11.05	-12.74	-13.87	-15.40	-16.88	-18.29	-18.86	-18.86	-18.86	-18.71
Policy Benchmark Return	-7.96	-10.61	-12.39	-13.66	-15.18	-16.67	-18.11	-18.68	-18.68	-18.68	-18.68
Value Added	-0.30	-0.44	-0.35	-0.21	-0.22	-0.21	-0.18	-0.18	-0.18	-0.18	-0.03

#### One year performance relative to policy benchmarks

#### Net of fee returns (%) - 3/31/2019-3/31/2020

	Pathway Income	Pathway 2020	Pathway 2025	Pathway 2030	Pathway 2035	Pathway 2040	Pathway 2045	Pathway 2050	Pathway 2055	Pathway 2060	Pathway 2065
Fund Return	-2.18	-3.47	-4.05	-4.52	-5.83	-7.18	-8.52	-9.06	-9.06	-9.06	n/a
Policy Benchmark Return	-1.88	-3.02	-3.63	-4.17	-5.45	-6.82	-8.22	-8.77	-8.77	-8.77	n/a
Value Added	-0.30	-0.45	-0.42	-0.35	-0.38	-0.36	-0.30	-0.29	-0.29	-0.29	n/a

### Pathway Performance – 3 Year and 5 Year

#### Three year performance relative to policy benchmarks

#### Net of fee returns (%)

	Pathway Income	Pathway 2020	Pathway 2025	Pathway 2030	Pathway 2035	Pathway 2040	Pathway 2045	Pathway 2050	Pathway 2055	Pathway 2060	Pathway 2065
Fund Return	2.21	2.52	2.54	2.63	2.40	2.15	1.89	1.97	2.09	2.08	n/a
Policy Benchmark Return	2.34	2.70	2.75	2.83	2.62	2.38	2.13	2.21	2.31	2.30	n/a
Value Added	-0.13	-0.18	-0.21	-0.20	-0.22	-0.23	-0.24	-0.24	-0.22	-0.22	n/a

#### Three year performance relative to policy benchmarks

#### Net of fee returns (%)

	Pathway Income	Pathway 2020	Pathway 2025	Pathway 2030	Pathway 2035	Pathway 2040	Pathway 2045	Pathway 2050	Pathway 2055	Pathway 2060	Pathway 2065
Fund Return	2.48	2.98	3.02	3.16	3.08	2.99	2.90	3.01	3.14	3.13	n/a
Policy Benchmark Return	2.43	2.96	3.03	3.17	3.10	3.03	2.94	3.06	3.15	3.15	n/a
Value Added	0.05	0.02	-0.01	-0.01	-0.02	-0.04	-0.04	-0.05	-0.01	-0.02	n/a

### Core Funds Performance

					Annualized Total Return (%)				
	<b>Market Value</b>	Weight	QTD						
US Large Equity	(\$M)	(%)	3 Months	1 Year	3 Year	5 Year	6 Year	10 Year	
UC Domestic Equity Index Fund	\$4,232	17.88%	-20.94	-8.97	4.34	5.94	6.99	10.26	
Russell 3000 TF Index			-20.93	-9.04	4.17	5.78	6.85	10.13	
Value Added			-0.01	0.07	0.17	0.16	0.14	0.13	
UC Social Index Fund	\$380	1.61%	-19.85	-5.60	6.37	7.20	8.43	11.07	
Spliced Social Index			-19.94	-5.66	6.38	7.26	8.50	11.18	
Value Added			0.09	0.06	-0.01	-0.06	-0.07	-0.11	
US Small/Mid Cap Equity									
UC Domestic Small Cap Index Fund	\$349	1.47%	-30.58	-23.58	-4.52	-0.34	1.29	7.44	
Small Cap Spliced Index			-30.62	-23.98	-4.74	-0.51	1.14	7.33	
Value Added			0.04	0.40	0.22	0.17	0.15	0.11	
Global/World ex-US Equity									
UC International Equity Index Fund	\$749	3.17%	-23.66	-14.74	-1.76	-0.55	-0.64	2.68	
MSCI World ex-US TF Index			-24.06	-15.46	-2.29	-0.95	-1.03	2.28	
Value Added			0.40	0.72	0.53	0.40	0.39	0.40	

### Core Funds Performance

#### Annualized Total Return (%)

	Market Value (\$M)	Weight (%)	OTD	QTD						
Capital Preservation			3 Months	1 Year	3 Year	5 Year	6 Year	10 Year		
UC Savings Fund	\$4,069	17.19%	0.47	1.81	1.63	1.47	1.40	1.44		
Two-Year U.S. Treasury Notes Income Return			0.36	1.79	1.96	1.49	1.32	0.94		
Value Added		•••••••	0.11	0.02	-0.33	-0.02	0.08	0.50		
Inflation Sensitive										
UC Short Term TIPS Fund	\$68	0.29%	-1.15	1.74	1.55	1.50	1.12			
Barclays 1-3 Year U.S. TIPS Index			-1.35	1.56	1.22	1.29	0.80			
Value Added			0.20	0.18	0.33	0.21	0.32			
UC TIPS Fund	\$273	1.15%	1.58	6.64	3.52	2.86	2.97	3.71		
Barclays US TIPS Index			1.69	6.85	3.46	2.67	2.74	3.48		
Value Added			-0.11	-0.21	0.06	0.19	0.23	0.23		
<b>Diversified Fixed Income</b>										
UC Bond Fund	\$1,391	5.88%	2.12	7.75	4.67	3.46	3.81	4.13		
Barclays Aggregate Fixed Income Ben	chmark		3.15	8.93	4.82	3.36	3.75	3.88		
Value Added			-1.03	-1.18	-0.15	0.10	0.06	0.25		
New Large Equity										
UC Growth Company Fund	\$939	3.97%	-11.77	2.42	13.51	11.99	12.83	14.79		
Russell 3000 Growth			-14.85	-0.44	10.53	9.74	10.72	12.69		
Value Added	······································		3.08	2.86	2.98	2.25	2.11	2.10		
World ex-US Equity										
UC Diversified Intl. Fund	\$116	0.49%	-19.26	-5.68	1.48	1.09	1.56	4.41		
MSCI EAFE			-22.83	-14.38	-1.78	-0.52	-0.56	2.83		
Value Added			3.57	8.70	3.26	1.61	2.12	1.58		
UC Emerging Markets Fund	\$157	0.66%	-26.86	-21.18	-3.92	-1.39	-1.16	0.41		
MSCI Emerging Markets Index			-23.60	-17.69	-1.62	-0.37	-0.23	0.68		
Value Added			-3.26	-3.49	-2.30	-1.02	-0.93	-0.27		
Real Estate										
UC Real Estate Fund	\$192	0.81%	-26.98	-20.90	-3.51	-0.76	3.01	7.22		
REIT Spliced Index			-26.99	-20.99	-3.56	-0.75	3.02	7.25		
Value Added			0.01	0.09	0.05	-0.01	-0.01	-0.03		

### Target Date Funds Performance

#### Annualized Total Return (%)

Market Value (\$M)	Weight (%)	QTD 3 Months					
			1 Year	3 Year	5 Year	6 Year	10 Year
\$1,588	6.71%	-8.26	-2.18	2.21	2.48	2.50	2.81
		-7.96	-1.88	2.34	2.43	2.40	2.54
		-0.30	-0.30	-0.13	0.05	0.10	0.27
\$1,418	5.99%	-11.05	-3.47	2.52	2.98	3.26	4.05
		-10.61	-3.02	2.70	2.96	3.20	3.96
	***************************************	-0.44	-0.45	-0.18	0.02	0.06	0.09
\$1,450	6.13%	-12.74	-4.05	2.54	3.02	3.39	4.34
		-12.39	-3.63	2.75	3.03	3.37	4.25
	***************************************	-0.35	-0.42	-0.21	-0.01	0.02	0.09
\$1,375	5.81%	-13.87	-4.52	2.63	3.16	3.57	4.60
		-13.66	-4.17	2.83	3.17	3.55	4.54
		-0.21	-0.35	-0.20	-0.01	0.02	0.06
\$960	4.06%	-15.40	-5.83	2.40	3.08	3.57	4.80
		-15.18	-5.45	2.62	3.10	3.57	4.73
		-0.22	-0.38	-0.22	-0.02	0.00	0.07
	\$1,588 \$1,418 \$1,450 \$1,375	(\$M) (%) \$1,588 6.71% \$1,418 5.99% \$1,450 6.13% \$1,375 5.81%	(\$M)       (%)       3 Months         \$1,588       6.71%       -8.26         -7.96       -0.30         \$1,418       5.99%       -11.05         -10.61       -0.44         \$1,450       6.13%       -12.74         -12.39       -0.35         \$1,375       5.81%       -13.87         -13.66       -0.21         \$960       4.06%       -15.40         -15.18	(\$M)         (%)         3 Months         1 Year           \$1,588         6.71%         -8.26         -2.18           -7.96         -1.88           -0.30         -0.30           \$1,418         5.99%         -11.05         -3.47           -10.61         -3.02           -0.44         -0.45           \$1,450         6.13%         -12.74         -4.05           -12.39         -3.63           -0.35         -0.42           \$1,375         5.81%         -13.87         -4.52           -13.66         -4.17           -0.21         -0.35           \$960         4.06%         -15.40         -5.83           -15.18         -5.45	(\$M)       (%)       3 Months       1 Year       3 Year         \$1,588       6.71%       -8.26       -2.18       2.21         -7.96       -1.88       2.34         -0.30       -0.30       -0.13         \$1,418       5.99%       -11.05       -3.47       2.52         -10.61       -3.02       2.70         -0.44       -0.45       -0.18         \$1,450       6.13%       -12.74       -4.05       2.54         -12.39       -3.63       2.75         -0.35       -0.42       -0.21         \$1,375       5.81%       -13.87       -4.52       2.63         -13.66       -4.17       2.83         -0.21       -0.35       -0.20         \$960       4.06%       -15.40       -5.83       2.40         -15.18       -5.45       2.62	(\$M)         (%)         3 Months         1 Year         3 Year         5 Year           \$1,588         6.71%         -8.26         -2.18         2.21         2.48           -7.96         -1.88         2.34         2.43           -0.30         -0.30         -0.13         0.05           \$1,418         5.99%         -11.05         -3.47         2.52         2.98           -10.61         -3.02         2.70         2.96           -0.44         -0.45         -0.18         0.02           \$1,450         6.13%         -12.74         -4.05         2.54         3.02           -12.39         -3.63         2.75         3.03           -0.35         -0.42         -0.21         -0.01           \$1,375         5.81%         -13.87         -4.52         2.63         3.16           -13.66         -4.17         2.83         3.17           -0.21         -0.35         -0.20         -0.01           \$960         4.06%         -15.40         -5.83         2.40         3.08           -15.18         -5.45         2.62         3.10	(\$M)         (%)         3 Months         1 Year         3 Year         5 Year         6 Year           \$1,588         6.71%         -8.26         -2.18         2.21         2.48         2.50           -7.96         -1.88         2.34         2.43         2.40           -0.30         -0.30         -0.13         0.05         0.10           \$1,418         5.99%         -11.05         -3.47         2.52         2.98         3.26           -10.61         -3.02         2.70         2.96         3.20           -0.44         -0.45         -0.18         0.02         0.06           \$1,450         6.13%         -12.74         -4.05         2.54         3.02         3.39           -12.39         -3.63         2.75         3.03         3.37           -0.35         -0.42         -0.21         -0.01         0.02           \$1,375         5.81%         -13.87         -4.52         2.63         3.16         3.57           -13.66         -4.17         2.83         3.17         3.55           -0.21         -0.35         -0.20         -0.01         0.02           \$960         4.06%         -15.40 <t< td=""></t<>

### Target Date Funds Performance

#### **Annualized Total Return (%)**

Target Date Funds	Market Value (\$M)	Weight (%)	QTD 3 Months		3 Year			
				1 Year		5 Year	6 Year	10 Year
UC Pathway Fund 2040	\$842	3.56%	-16.88	-7.18	2.15	2.99	3.56	5.01
Policy Benchmark			-16.67	-6.82	2.38	3.03	3.57	4.96
Value Added			-0.21	-0.36	-0.23	-0.04	-0.01	0.05
UC Pathway Fund 2045	\$612	2.59%	-18.29	-8.52	1.89	2.90	3.53	5.25
Policy Benchmark			-18.11	-8.22	2.13	2.94	3.55	5.17
Value Added			-0.18	-0.30	-0.24	-0.04	-0.02	0.08
UC Pathway Fund 2050	\$494	2.09%	-18.86	-9.06	1.97	3.01	3.66	5.55
Policy Benchmark			-18.68	-8.77	2.21	3.06	3.68	5.48
Value Added			-0.18	-0.29	-0.24	-0.05	-0.02	0.07
UC Pathway Fund 2055	\$239	1.01%	-18.86	-9.06	2.09	3.14	3.78	5.86
Policy Benchmark			-18.68	-8.77	2.31	3.15	3.77	5.76
Value Added			-0.18	-0.29	-0.22	-0.01	0.01	0.10
UC Pathway Fund 2060	\$219	0.93%	-18.86	-9.06	2.08	3.13	3.78	6.11
Policy Benchmark			-18.68	-8.77	2.30	3.15	3.78	6.01
Value Added			-0.18	-0.29	-0.22	-0.02	0.00	0.10
UC Pathway Fund 2065	\$2	0.01%	-18.71	-	-	-	-	-
Policy Benchmark			-18.68	-	-	-	-	-
Value Added			-0.03	-	-	-	-	-