IT and Procurement Collaborate to Achieve \$70 M in Benefit for UC in FY21

Through strong collaborative Systemwide partnerships, the UC IT Sourcing Committee and UC Procurement IT Center of Excellence has delivered an intentional program resulting in almost \$70M in financial "benefit' for UC in fiscal year 2021. This does not include the risk reduction and operational efficiencies related to the program.

FY'21 saw the program take an innovative approach harvest real value from a series of 'portfolio oriented' projects that each take a broad set of needs in a technology space where the UC previously struggled to contract effectively. Three strategic examples of this 'portfolio oriented' approach include:

- Assistive Technology Solutions;
- IT Security Tools; and
- Telecommunications.

These projects were each comprised of multiple sub-projects, and supported the UC's commitment to inclusivity, essential IT security, and meeting the UC's Communication needs highly impactful manner. These teams included members from each Campus and Health location.

In addition to the 'portfolio oriented' efforts the partnership has resulted in more than 55 new or significantly renegotiated systemwide IT agreements providing essential IT products and services in support of the UC's mission. Examples of these include: Dell, Cisco/ePlus, ServiceNow, Salesforce and Verizon Wireless.

Achieving the almost \$70MM in 'benefit' required hours and hours of work by UC Procurement's IT Center of Excellence, the UC IT Sourcing Committee and a broad array of SME's, stakeholders, and partners working together, each bringing their own essential expertise.