

Examples of UC Commercialization, Innovation and Startup Activities

Berkeley UNIVERSITY OF CALIFORNIA

- Since 2006 <u>UC Berkeley has cultivated more than 1,300 founders and 1,225 companies that have raised \$36.3 billion in capital.</u>
- UC Berkeley has helped create the world's most valuable companies such as Apple, Softbank, Intel, Gap, eBay, Tesla and many more.
- Since the mid 1990's UC Berkeley counts **1649 active inventions**, **774 active patents and 814 active foreign patents**, all managed by the Office of Intellectual Property and Industry Alliances.
- UC Berkeley's campus portal <u>BEGIN</u> is a gateway and roadmap for the **Big Ideas Contest**,
 CITRIS Foundry, NSF I-Corps, LAUNCH, SkyDeck and Startup @ Berkeley Law, as well as resources to reach scale via angels, government grants, incubators and venture capital.
- In May 2021, UC Berkeley launched the <u>Bakar BioEnginuity Hub</u>, the campus's new home for innovation and entrepreneurship in the biosciences to address humanities greatest challenges.

UCDAVIS

- <u>InnovationAccess</u> stewards intellectual property created and owned by UC Davis, **manages** around 1,500 inventions and over 500 active U.S. patents.
- Since its inception in 2013, <u>Venture Catalyst</u> has **supported the formation of over 100 startups** based on foundational intellectual property from UC Davis which raised more than \$1.5 billion.
- Proof of Concept programs have made 49 awards and resulted in 16 startups and \$33 million in follow-on funding.
- Examples of startups include: <u>Sage Therapeutics</u> (therapeutics for brain disorders), <u>Evolve Biosystems</u> (probiotics for infant gut health), <u>Tule Technologies</u> (crop irrigation sensors), <u>Synapsense</u> (data center monitoring; acquired by Panduit), <u>Delix Therapeutics</u> (non-hallucinogenic psychedelic compounds for psychiatric and neurological conditions), <u>Arcadia Biosciences</u> (crop traits; public company), <u>Origin Materials</u> (plastics from biomass).

UCI

- <u>UCI Beall Applied Innovation</u> (BAI) plays a critical role in helping to accelerate discoveries, and providing support to entrepreneurs. The Enterprise Collaborations Group helps to connect companies with UCI innovators to foster collaborations between the campus and industry partners.
- The Research Translation Group (RTG) provides assistance to university faculty, physicians and researchers in navigating the translation of their discoveries. 60 startups have been created through the RTG over the last six years. UCI manages 622 active patents.
- The **Proof of Product grants program**, which accelerates the development of technologies, has awarded \$3.7M since 2016 to campus researchers and laboratories.
- The New Ventures Group supports incubator startups, which have raised \$25 million in equity and more than \$8 million in grants since 2018.
- In 2020, BAI's Small Business Development Center's (SBDC) clients generated over \$18 million in economic impact and supported more than 1,000 jobs.
- The Cove @ UCI is an epicenter for innovation and entrepreneurship in Orange County. Built to create opportunities for connection, sharing and growth the Cove provides the UCI campus and

- surrounding community a hub with access to resources, tools, exposure and like-minded individuals.
- Investments in and liquidity exits of UCI-affiliated startups to date: \$26.5 billion. Of the investments, 59% stayed in Southern California and \$2.6 billion (18 percent) fueled economic activity in Orange County.

UCLA

- <u>UCLA's Technology Development Group</u> is the campus-wide gateway to innovation, research and entrepreneurship.
- The public-private partnership <u>Scale Aerospace Ventures</u> attracted \$1.4 million in private matching funds, which, together with an Economic Development Administration 2020 Venture Challenge award, is creating an aerospace innovation hub in Los Angeles.
- Mona Jarrahi, a professor of electrical engineering in the UCLA Electrical and Computer
 Engineering Department was named one of the five 2020 winners of the <u>Catalyzing Pediatric</u>
 <u>Innovation Grant</u> from the West Coast Consortium for Technology & Innovation in Pediatrics—a
 Food and Drug Administration-funded pediatric MedTech accelerator—for her <u>innovation in</u>
 terahertz technology.
- Start-up: Sri Kosuri, an assistant professor at UCLA College of Chemistry and Biochemistry, started Octant in 2017. Octant works to apply synthetic biology applications to transform drug discovery efforts to find treatments for complex diseases.

UNIVERSITY OF CALIFORNIA MERCED

- UC Merced's Office of Technology, Innovation, and Industry Relations supports faculty and student interests in entrepreneurship.
- The **UC Merced I-Corps program** connects faculty/student teams and customers to **identify scalable and repeatable sales or business models**, iterate their adoption process, determine the feasibility of starting a company, licensing intellectual property, pivoting or stopping entirely.
- The Blackstone Launchpad project offers an inspiring speaker series and provides means of connecting students interested in entrepreneurship with resources and mentors.
- The Venture Lab is a physical and virtual site for connecting students, alumni, and faculty
 entrepreneurs with resources including patent attorneys, workshops on various topics, and
 experts in technology transfer.
- A new Oxygen Fund, sponsored by the UC Merced Foundation, provides summer funding to students and recent alumni needing support to bring their inventions to market.
- Start-ups: Winston Cone Optics, a solar energy company, and Biosynesis, Inc., a company
 looking at optimizing a diagnostic kit that will make certain types of testing affordable and
 developing treatments targeting proteins in biofilm.

UCR

- Since 2016, <u>UCR's Office of Technology Partnerships</u> (OTP) has leveraged over \$17 million in Federal, State, and private funding to launch over 13 programs and initiatives that support innovation and entrepreneurship through <u>training</u>, <u>mentorship</u>, <u>access to capital</u>, and <u>incubators</u>.
- The EPIC Small Business Development Center, INNOVAR (UCR NSF I-Corps Site) and Launchpad @ UCR provide support to students, faculty and the community with the process of starting new businesses and going through the commercialization process. OTP has reached more than 6,000 students through Launchpad @ UCR and trained 200 teams through INNOVAR which average 40 percent female and 53 percent underrepresented minority participation over both programs.
- Awarded over \$1.8M in <u>Proof-of-Concept funds</u> for 54 projects to advance commercialization
 of faculty technologies. Companies supported by OTP programs raised over \$48 million in
 investment capital, \$13 million in SBIR funding and grants, and supported over 400 jobs.

- Three companies have graduated from the Riverside ExCITE incubator and are currently raising
 \$3.2 million in funding for the commercialization process.
- Startups: Sensorygen, a life science start-up founded by UC Riverside professor Dr. Anandasankar Ray recently closed a \$1.5 million equity funding raise.

UC San Diego

- The campus has a more than **\$1 billion research portfolio** and is <u>the number four public</u> institution for startup creation and number seven for patents issued.
- At UC San Diego, entrepreneurism thrives with nearly a dozen incubator resource centers on campus. In 2020, there were 497 invention disclosures recorded on campus.
- In the last ten years at UC San Diego, there have been **168 licensed startups**, 24 in 2020 alone, that have launched because of a keen focus on innovation and entrepreneurship.
- There are **37,000 jobs attributable to UC San Diego-related companies**, and more than 1,000 companies around the world use or have used technology we created, providing hundreds of jobs and fueling acquisitions by tech giants like Cisco and Apple.
- In collaboration with campus partners, UCSD's Office of Innovation and Commercialization (OIC) provides resources to encourage and support an innovative community comprising students, faculty, staff, alumni, and community advocates.

UC **SANTA BARBARA**

- UCSB's intellectual property (IP) portfolio averages over 600 technologies, over half of which benefited from federal funding. An <u>average of 4-6 startups form annually from UCSB</u>, <u>creating</u> jobs in the Santa Barbara area and across California.
- <u>The Wilcox New Venture Incubator ("The Garage")</u> serves startup businesses at UCSB with mentorship and educational programs. <u>The CNSI Incubator</u> provides one of the few wet-lab incubator spaces on the Central Coast of California.
- The Office of Technology & Industry Alliances Startup Support Program serves as the technology transfer office for UCSB and offers a support program to connect startups with investors, incubators/accelerators, service providers and mentors.
- <u>The Technology Management Program</u> provides entrepreneurship education programs and hosts the New Venture Competition. The <u>Bren Eco-Entrepreneurship Program</u> (Eco-E) offers impact-oriented entrepreneurship education programs to graduate students, to support innovation. Nearly 60% of Eco-E startup founders are women.
- Startups: <u>Apeel Biosciences</u> (edible polymers to reduce food waste), <u>Soraa</u> (high quality, energy-efficient LED lighting), <u>Lastline</u> (cybersecurity) and <u>CytomX Therapeutics</u> (oncology).



- UC Santa Cruz has over 30 innovation and entrepreneurship offerings campus-wide including <u>UCSC Startup Academy</u>, <u>The Everett Program for Technology and Social Change</u>, <u>Tech4Good</u> Lab, Creative EDG2 and Hacking4Oceans.
- Some of these programs led to UCSC applying to join the Public Interest Technology
 University Network (PIT-UN) network; UC Santa Cruz was one of 15 institutions that joined the network in February 2020.
- In April of 2021, <u>UC Santa Cruz launched</u> the <u>Innovation & Business Engagement Hub</u> to serve
 as the **connection point for the campus' innovation ecosystem** and facilitate relationships
 around university innovation and intellectual property.
- In 2000, the UCSC genome bioinformatics group made history by releasing the first working draft of **the human genome sequence** on the web. Later that year, they launched the <u>UC Santa Cruz Genome Browser</u> the most widely-used genomics platform worldwide.
- Startups: Genetic sequencing company Oxford Nanopore Technologies (David Deamer and Mark Akeson); Kelly Harkins founded ClaretBio in 2017, which builds tools to analyze and prepare next generation genetic sequencing (NGS) libraries; William Dunbar (Baskin School

of Engineering) and co-founder Dan Heller, a UCSC graduate, founded <u>Ontera</u>, a leader in **silicon-based nanopore diagnostics**, to support sustainable agriculture.

UCSF

- By partnering with industry, UCSF's <u>Office of Innovation Ventures</u> helps bring innovations to market. UCSF is the birthplace of biotech, nurturing <u>innovators that have gone on to start</u> <u>Genentech, Chiron (now Novartis)</u> and other industry giants. <u>To date, UCSF has generated</u> <u>more than 200 startups.</u>
- UCSF recently formalized a new strategic collaboration with <u>Autobahn Labs</u>, a "virtual incubator" focused on **drug discovery and development**, to help move scientific discoveries with therapeutic potential quickly to market.
- Startups: <u>Soteria</u>, an immuno-oncology company focused on developing switchable bispecific T-cell engagers to treat patients with solid tumor cancers, was founded in 2018 by Professor Jim Wells, co-founders Zach Hill, Alex Martinko from Wells Lab with <u>UCSF Entrepreneurship Center</u>.

BERKELEY LAB

- Managed by the UC on behalf of the DOE Office of Science, Berkeley Lab supports a robust commercialization ecosystem that is directly responsible for numerous innovations and scientific discoveries with significant commercial value.
- As of 2020, more than 60 startups have been founded based on Berkeley Lab technologies, and more than 80 Berkeley Lab technologies, protected by more than 250 patents and patent applications, are being commercialized by the Lab's licensees.
- <u>Cyclotron Road</u> is a fellowship program that supports entrepreneurial scientists and focuses on applied technologies that are too risky to attract private-sector investment. Cyclotron Road projects-like <u>Opus-12</u>, <u>Fervo Energy</u>, <u>Cuberg</u> have raised more than \$150 million in funding and created more than 135 jobs over the past five years.
- Startups and inventions: Gamma Reality Inc. (improves radiation detection); Aeroseal (addresses leaky ducts in HVAC systems); an infant-warming device (developed by Berkeley Lab & UC Berkeley) helps prevent hypothermia in newborns; novel jet fuel that utilizes lignocellulosic biomass, a renewable carbon source; and a new cuff-based technology that monitors endothelial function to aid prevention and treatment of heart disease.

UNIVERSITY OF CALIFORNIA Agriculture and Natural Resources

The Verde Innovation Network for Entrepreneurship (VINE) is UC ANR's innovation & entrepreneurship network and program, focused on translating and commercializing research into solving the world's pressing agriculture, climate, health and equity challenges. Launched in 2017, the VINE networked California's array of programs, incubators, and accelerators statewide, both public and private sector, accelerating the challenging path to market for novel food and agriculture technology startups.