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**Tips for Success:
Outpatient Treatment Site Audits**

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Overview

- CLINIC WORKFLOWS
- KEY PROCESSES/TOPICS
 - ❖ CONTROL POINTS
 - ❖ COMMON RISK EXPOSURES



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CLINIC WORKFLOWS

- PATIENT'S PERSPECTIVE
- CLINICIAN'S PERSPECTIVE
- CLINIC MANAGER'S PERSPECTIVE

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WORKFLOW – Patient's Perspective

- Schedules appointment 
- Presents at clinic/signs in
- Answers intake questions, provides requested documentation
- Signs forms
- Remits payment
- Waits 
- Receives treatment/services 

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WORKFLOW – Clinician's Perspective

- Treats patients (evaluation and management services and/or procedures) 
- Documents services provided 
- Generates revenue to satisfy obligation to fund agreed-upon compensation 

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WORKFLOW – Clinic Manager's Perspective

- Accommodates physicians' hours of availability 
- Coordinates treatment room assignment (time blocks for individual physicians)
- Hires, trains, manages front and back office staff
- Fosters the working environment/office culture
- Oversees payment collection, deposit preparation
- Monitors clinic finances (may be centralized)
- Troubleshoots  

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Key Processes

- Appointment Scheduling/Patient Registration
- Patient Encountering 
- Payment Handling 
- Charge Capture 
- Reconciliation Processes
- Separation of Duties

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More Topics

- Health Insurance Portability & Accountability Act (HIPAA) Compliance
- Controlled Substances Security
- General Security Features
- Staff Licensure
- Health Care Vendor Relations 
- Emergency Medical Treatment and Active Labor Act (EMTALA)
- Other Required Signage

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Appointment Scheduling/Registration

- Scheduling – by faculty office assistants; clinic front desk staff, and/or central call center?
 - What other access rights do they have?
 - ❖ *(Can they delete appointments, mis-direct charge records, divert payments?)*
- Verify insurance coverage via software applications (use outside on-line information repositories; modules within the Electronic Health Record [EHR] system may also exist)
- Determine co-pay amount or self-pay liability
- Assign financial class code
- Determine if managed care referral authorization is needed/has been obtained

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Patient Encountering



- Obtain Patient Identification (Drivers license, passport)
- Create Medical Record Number if new patient
- “Encounter” patient – may create a visit number
- Financial Clearance - Get insurance card and make copy
 - Confirm co-pay obligation

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More Patient Encountering

- Obtain referral/authorization for services if managed care plan participant
- Have patient review “face sheet” demographics, not just be asked if anything has changed 
- Have patient sign Terms & Conditions to permit treatment and acknowledge financial responsibility
 - Is it scanned into your EHR? 

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And More Encountering – HIPAA NPP

- Provide Notice of Privacy Practices (NPPs) to new patients
 - obtain signed acknowledgment form 
 - scan signed document into EHR
 - update system flag to reflect NPP issuance

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Payment Handling – Co-Pays & Discounts

- Accurate co-payments are determined and collected for all managed care patients -- **what is your small balance write-off policy?**
- Are professional courtesy discounts allowed? – (i.e., “bill insurance only”) -- may violate payor requirements!
- Uninsured prompt pay discount --what is your campus policy? For example, reduction of 30% (or more if approved by designated executive level [e.g., CAO])



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Payment Handling – Discounts

- Any discounts given are documented and authorized by the physician, and comply with Faculty Practice Group discount policies
- **“Prompt pay” financial class codes generate no further billing**
- **Possible risk of misuse to disguise theft**



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More Payment Handling



- Payment is immediately recorded on system; hard copy patient receipt is generated
- Checks are endorsed immediately upon presentation
- Payment Code Industry (PCI) compliance is maintained for credit card transactions
- Credit card transactions are settled daily

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Voids - Beware!

- Voided transactions should be appropriately explained by cashier and approved by designated overseer.
 - Original receipt copies must be reclaimed, and all copies sent to designated oversight unit
 - Receipts might be reprinted to substitute for issued patient copy so as to disguise theft
 - Assess void frequency and time stamp - watch out for "end-of-day" flurry of cash voids



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Receipting Exposures

- Authorized back-up (downtime) manual receipts or "stationery store" receipt stock might be inappropriately substituted – need oversight – **look in middle of stack of unused stock**
- **Income Limitation Plan (ILP) physicians' remittances create additional exposures**
- *Compensating Control - signage with facsimile of official receipt(s), instructing patients what to do if they don't get a proper receipt*



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Other Exposures!!

- Miscellaneous payments
 - Disability form preparation fees? Medical record copies? Supplies? How are these recorded/receipted?
 - **Watch for payments remitted to and retained by staff** (checks may be directed payable to them, with physician's acquiescence!)



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Cash Drawer Closing



- Cash drawers/logs should be closed daily (know your campus's systems/documents)
 - Record information in EHR module to settle drawer
 - Run automated reports (available in EPIC) to identify open drawers
 - Use manual or EHR system-generated reporting tool summaries to consolidate drawer totals – may be customized at your location)
- Beware of EPIC functionality to close drawer in out-of-balance condition; no ability to reopen a cash drawer to correct mistakes - **how are such instances handled by clinic? Are manual corrections made on printed reports?**

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Deposit Practices



- All transfers of cash involve joint counting and verifying from the transferor to the recipient in the presence of both individuals
- The deposit preparer takes custody of the deposit after it is approved and secures it, pending pick-up by armed carrier, or transport to a Main Cashier's Office with Security escort
 - Individual campus policies for safety of personnel and funds may differ
- Deposits are made whenever collections reach \$500 and no less than weekly (per BUS-49)

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Deposit Verification

- The deposit approver verifies that the deposit was made intact:
 - by checking the Main Cashier's Office receipt to match it to deposit amount approved, if deposits are made to a Main Cashier; or
 - by reviewing bank deposit acknowledgments (the latter may be monitored by the campus Financial Services/Accounting department)



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Clinic Management Monitoring



- Determine what reports are available from the central physicians' business office to confirm crediting of payments to the clinic, to the individual physician, and to the patient's account – Does clinic management review these weekly to detect missing collection dates?
 - **Audit should review available reports to detect anomalies**
 - EPIC has a report that compares # of visits with co-pays due to # of co-pays collected
- **Individual co-payment posting should be tested if deposits are missing on "cash lag" report.** Otherwise, payment posting is not typically a clinic function.

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Administrative Monitoring

- Determine whether there is an over-arching reconciliation process at the central business office level to validate agreement amongst collections/deposits, patient account postings, and general ledger



- Are tools available and used to assess timeliness of deposits?

➤ **Adapt clinic-level testing accordingly**

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Change Funds

- If change funds are used, they have been established through campus Financial Services and are periodically verified by clinic management in the presence of the fund custodian



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Payment Handling – Security Features

- Each payment processor (“cashier”) has a unique lockable drawer for storing collections, to which only they have the key



- Find out who has back-up keys!! Are they secured via dual-access controls?



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Payment Handling – Safekeeping



- A locked receptacle or dual-locked safe (meeting BUS-49 standards) is on site for overnight storage of funds.
- If a safe is required based on the amount of collections stored, it is bolted to the floor.
- Dual locking mechanism consists of either a) two keys or b) one key **and a combination that is not overridden by the key.**
- Safe may have a “drop slot” – if so, dual-access is required to access dropped funds.
- Safe combination is changed whenever an individual who knows the combination leaves the unit’s employment, and at least annually.

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Charge Capture – High Level Monitoring

- What monitoring protocols are in place?
- Is there a daily monitoring process to ensure that a charge is submitted for every patient visit? (e.g., **EPIC Report of Open Encounters** – to identify arrived encounters that have no professional charges entered)
- Is there a “**Missed Charges Report**” available to clinic management? (**Requires local development – does it link back to scheduled appointments, arrived encounters, or ??**)
- Are **paper charge** documents still used in some cases? How are those tracked?
- Timeliness of charge submission? What is your location’s standard? (Obtain and review **Charge Lag Reports**)

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Charge Capture

- Were visit charges actually submitted for billing purposes?
- Were they the right charges?
 - Evaluation/Management Services
 - Procedures
- Services provided must be adequately supported by signed and dated medical record documentation
 - ❖ (EHR or Manual)
 - *With EPIC, the provider has to sign and close the encounter in order for a charge to "drop"*
 - Documentation ➡ CPT/HCPCS codes; modifiers; accurate diagnoses in appropriate order)



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Claim Submission

- What controls exist to ensure that the appropriate services/codes are accurately posted to the patient statement/claim?
 - How is the claim populated?
 - Is this an automatic feed? Are intermediary coders used?
 - What edits have been built?
 - What work queues exist? Who is responsible for working them? Have appropriate user access profiles been established?
- Should we validate clinic charges?
 - ❖ Could also consider doing as stand-alone audit



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Charge Validation Options

- Leverage Compliance Office assessments (Is MD Audit sampling tool being used at your location?)
- Audit & Advisory Services assessment options
 - Use outside coding consultants
 - "Contract" with your Compliance Office
- ❖ Select sample from Appointment Schedules, include representation from multiple providers and payors (government payors present higher risk)



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Reconciliation Processes

- An individual who is **independent** of payment handling processes performs a reconciliation of all submitted charges to the appointment schedule



- Has EHR environment automated the process?
- What exposures remain in the EHR environment?

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Separation of Duties

- Evaluate System Security/Access levels



- Who can cancel/delete appointments and/or mark patient schedule as no show ("un-arrive")

❖ **Creates opportunities to divert co-pays and/or adjust/delete charges**

- Test appointments marked as no-shows against medical records

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HIPAA Compliance

- Patient Check-in and Check-Out Environment

- Sign-in sheet - tabs to pull off? Visible to other patients? (Deemed acceptable, if no diagnosis is entered)

- Notice of Privacy Practices

- Full NPP posted, or

- Brochures available for pick-up



- Is check-out area relatively private, especially for sensitive discussions related to follow-up care?

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More HIPAA Compliance

- Locked shredding bins available?
- Paper charts stacked in open areas?
 - *Even if scanned, hard copy print-outs are sometimes kept around for multiple weeks for easy review*
- Perform a walk-through (files are not in view of unauthorized individuals, conversations are discreet, surplus documents are placed in sealed shredding bins, workstations are logged off when unattended, etc.)



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Still More HIPAA Issues

- Release of Information – done at clinic level or by Health Information Management Services?
 - *Is a tracking database used for disclosures (may be part of the EHR system [EPIC has a “quick disclosure” feature to log releases]) and, if so, is it updated by clinic personnel who release records?*
- Does clinic management perform regular environmental rounds to ensure that protected health information is kept securely?



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Controlled Substances Security

- Controlled substances are secured in a locked receptacle, accessible only to designated clinicians.
- Inventory/usage logs are properly notated when controlled substances are dispensed.
- The remaining inventory on hand is reconciled to the inventory/usage log whenever the receptacle is accessed.
- Two individuals witness any wastage of controlled substances.
- Expired drugs are identified and promptly returned to Pharmaceutical Services.
- Documentation is maintained to evidence verifications, returns, etc.



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General Security Features – Office Security

- Alarm system for office? Panic buttons at front counter?



- Has office had a “security evaluation” by trained University police officers, particularly if off-campus?

- Police response protocols?
 - University or Community?



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Other Security Considerations

- Employee background checks (BUS-49)
 - *Transferred-in employees may have been overlooked*
- Back-up key copies for cash drawers, safes, offices, etc. are maintained in a dual-locked repository, and no single individual can access the back-up keys on their own
- Key log maintained to account for key issuance
- All keys stamped “do not duplicate”



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Staff Licensure

- Determine allied health professionals’ licensure requirements (nurses, phlebotomists, x-ray technicians, etc.)



- Who is responsible for new hire licensure verification and **renewal** monitoring?

➤ Test as appropriate

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Health Care Vendor Relations

- Drug samples are to be accepted only if the administrative head of the unit approves the donation and the quantities are limited to the amount needed for evaluation or education 
- Food and other promotional items are not to be accepted from health care vendors   
- Refer to UC Health Care Vendor Relations Policy, effective March 12, 2008:
 - <http://www.ucop.edu/ucophome/coordrev/policy/PP031208Policy.pdf> and FAQs at <http://www.ucop.edu/ucophome/coordrev/policy/PP031208FAQ-041708.pdf>
- Check local policies – do vendors have to pre-register with materials management before making visits?



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EMTALA

Emergency Medical Treatment and Active Labor Act

- Are on-site clinics that are operating under the hospital license aware of their EMTALA obligations?
- Solely calling 911 is not sufficient to respond to a medical emergency.



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Other Required Signage

NOTICE TO CONSUMERS
*Medical doctors are licensed and regulated by
the Medical Board of California
(800) 633-2322
www.mbc.ca.gov*

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✓ Questions ???



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Thank You!

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