

**UNIVERSITY OF CALIFORNIA**  
**PRIVATE LOANS<sup>1</sup>**  
**2011-12**  
**GRADUATE STUDENTS**

**IMPORTANT NOTICE:** Students should consider exhausting federal student loan eligibility before contemplating the use of private education loans. To apply for federal grants, loans and work-study submit a Free Application for Federal Student Aid (FAFSA). Completion of the FAFSA online at [www.fafsa.ed.gov](http://www.fafsa.ed.gov) is recommended; however, you can also obtain a paper FAFSA by calling 1-800-4-FED-AID, or from the school's financial aid office. Information is available on the U.S. Department of Education grant and loan programs and their corresponding maximum annual award limits. Be aware that a private education loan may reduce eligibility for free or lower-cost federal, state, or school-based student financial aid. Students are not required to use any of the recommended private loan lenders listed below. Other lenders may offer different benefits that are better suited to the borrower's particular circumstances.

<b>RANKING<sup>2</sup></b>	<b>1st Place Variable Rate Loan</b>	<b>2nd Place Variable Rate Loan</b>	<b>3rd Place Variable Rate Loan</b>	<b>4th Place Variable Rate Loan</b>	<b>Best Fixed Rate Loan</b>
Lender Name	SunTrust (c/o First Marblehead)	Union Federal Savings Bank	Wells Fargo Education Financial Services	Citibank, N.A.	SunTrust (c/o First Marblehead)
Loan Product Name	<b>Custom Choice Loan® (Variable Rate Option)</b>	<b>Union Federal Private Student Loan</b>	<b>Wells Fargo Graduate<sup>SM</sup> Loan</b>	<b>CitiAssist Graduate Loan</b>	<b>Custom Choice Loan® (Fixed Rate Option)</b>
Toll-Free Customer Service	1-866-232-3889	1-866-513-8445	1-800-658-3567	800-STUDENT	1-866-232-3889
Lender Website <sup>3</sup>	<a href="http://www.suntrustededucation.com/customchoice">www.suntrustededucation.com/customchoice</a>	<a href="http://www.unionfederalstudentloans.com">www.unionfederalstudentloans.com</a>	<a href="http://www.wellsfargo.com/student">www.wellsfargo.com/student</a>	<a href="http://www.studentloan.com">www.studentloan.com</a>	<a href="http://www.suntrustededucation.com/customchoice">www.suntrustededucation.com/customchoice</a>
Truth-in-Lending Disclosure Web Link	<a href="https://www.alternativeloan.com/CWA/ASD?link_id=SU_NTF AO1">https://www.alternativeloan.com/CWA/ASD?link_id=SU_NTF AO1</a>	<a href="https://www.alternativeloan.com/CWA/ASD?link_id=UFP SL1">https://www.alternativeloan.com/CWA/ASD?link_id=UFP SL1</a>	<a href="https://wfefs.wellsfargo.com/terms/disclosure_summary.jsp">https://wfefs.wellsfargo.com/terms/disclosure_summary.jsp</a>	<a href="http://www.studentloan.com/app/disclosures">www.studentloan.com/app/disclosures</a>	<a href="https://www.alternativeloan.com/CWA/ASD?link_id=SU_NTF AO1">https://www.alternativeloan.com/CWA/ASD?link_id=SU_NTF AO1</a>
Are repayments required while in school?	No	No	No	No	No
Variable Interest Rate Loan Index & Spread <sup>1</sup>	Low-end of range: 1M LIBOR + 2.00%	Low-end of range: 3-month LIBOR + 2.60%	Low-end of range: Prime + 1.50%	Low-end of range: 3-month LIBOR + 3.25%	Not applicable
	High-end of range: 1M LIBOR + 9.61%	High-end of range: 3-month LIBOR + 8.99%	High-end of range: Prime + 5.00%	High-end of range: 3-month LIBOR + 7.50%	Not applicable
Variable Interest Rate Range <sup>1</sup>	Low-end of range: 2.250%	Low-end of range: 2.87%	Low-end of range: 4.75%	Low-end of range: 3.750%	Not applicable
	High-end of range: 9.860%	High-end of range: 9.26%	High-end of range: 8.25%	High-end of range: 8.000%	Not applicable
Frequency of Interest Rate Adjustment	Monthly	Quarterly	Monthly	Quarterly	Not applicable
Variable Interest Rates Effective Through:	5/31/2012	6/30/2012	5/31/2012	6/30/2012	Not applicable
Is there an interest rate cap?	No	Yes, 21%	No	No	Not applicable
Is there an interest rate floor?	No	No	Yes, 3.25%	No	Not applicable
Fixed Interest Rate:	Not applicable	Not applicable	Not applicable	Not applicable	Low-end of range: 3.750%
	Not applicable	Not applicable	Not applicable	Not applicable	High-end of range: 12.250%
Upfront Loan Fees	None	None	None	None	None
Minimum Loan Amount	\$1,001	\$2,000	\$1,000	\$1,000	\$1,001

Loan Product Name	Custom Choice Loan® (Variable Rate Option)	Union Federal Private Student Loan	Wells Fargo Graduate <sup>SM</sup> Loan	CitiAssist Graduate Loan	Custom Choice Loan® (Fixed Rate Option)
Annual Maximum Loan Amount	Cost of Attendance, less other aid, as certified by the school or \$65,000, whichever is less.	Certified Loan Amount or \$65,000 (whichever is less)	Students can borrow up to the cost of education (tuition, room, board, books, etc.) minus other financial aid. The annual loan limit for temporary resident aliens is \$35,000.	Cost of Attendance minus other Financial Aid received	Cost of Attendance, less other aid, as certified by the school or \$65,000, whichever is less.
Aggregate Maximum Loan Amount	\$150,000, inclusive of all student loan debit and any unsecured deferred consumer debt.	\$150,000 inclusive of all education debt	\$180,000 for law and business; \$120,000 for other fields of study, including all other educational debt.	Up to \$150,000	\$150,000, inclusive of all student loan debit and any unsecured deferred consumer debt.
Grace Period <sup>4</sup>	180 days	6 months	Six months from the date borrower ceases enrollment for any reason including graduation, unless the borrower re-enrolls in another Title IV eligible school within that 6-month period.	6 months	180 days
Length of Repayment Term	5, 10, 15, or 20 years (The 15 and 20 year terms are only available for loan amounts of \$5,000 or more.)	5, 10, or 15 years (The 15 year term is only available for loan amounts of \$5,000 or more.)	15 years	20 years	5, 10, 15, or 20 years (The 15 and 20 year terms are only available for loan amounts of \$5,000 or more.)
Cosigner Required <sup>1</sup>	No	No	For our graduate products, a cosigner is optional and most students qualify on their own. For the Wells Fargo Graduate <sup>SM</sup> Loan, the student borrower must have an established, positive credit history. Depending upon the student's credit, we may require a cosigner with an acceptable debt-to-income ratio. Permanent and temporary resident aliens must have a U.S. citizen cosigner.	No	No
If borrower applies with a cosigner, will borrower's score, cosigner's score, best between the borrower's and cosigner's score, or their combined credit score determine/influence interest rate?	The Custom Choice Loan® utilizes a custom credit score which is not solely based on FICO.	The borrower's and cosigner's score is equally evaluated to influence the interest rate. The Union Federal Private Student Loan utilizes a custom credit score which is not solely based on FICO.	Combined credit score determine/influence interest rate	The credit characteristics of both the student applicant and the cosigner are considered as part of the decision process.	The Custom Choice Loan® utilizes a custom credit score which is not solely based on FICO.

Loan Product Name	Custom Choice Loan® (Variable Rate Option)	Union Federal Private Student Loan	Wells Fargo Graduate <sup>SM</sup> Loan	CitiAssist Graduate Loan	Custom Choice Loan® (Fixed Rate Option)
Cosigner Release Option?	Yes, after 48 consecutive on-time principal and interest payments.	Yes, after 36 consecutive on-time principal and interest payments.	Yes. The cosigner can be released after the borrower makes the first 24 consecutive on-time monthly principal and interest payments. The borrower must meet certain credit requirements at the time of the request and cosigner release is not available for permanent and temporary resident alien borrowers. Eligible borrowers will need to contact Wells Fargo Education Financial Services to request the cosigner release. After receiving the request to release the cosigner, we'll review the borrower's credit history to determine if he/she meets the creditworthiness criteria.	No	Yes, after 48 consecutive on-time principal and interest payments.
Minimum Borrower Eligibility Requirements If Applying Without a Cosigner	* Undergraduate or graduate student at an eligible school * Enrolled at least half-time * Student must be the legal age of majority * U.S. Citizen or permanent resident * Proof of Income * No bankruptcy (within the last 10 years) * Good credit history * No record of student loan default	· Be age of majority in state of residence, but at least 18 (19 years of age in Nebraska (wards of the state only) and Alabama, and 21 years of age in Mississippi and Puerto Rico) · Be enrolled in an eligible school, at least half-time · Have 24 months of continuous positive income · Have one reference · Have not filed for bankruptcy within the last 10 years · Be a U.S. citizen or permanent resident · Have resided at his/her current and immediately previous address for a period of equal to or exceeding 12 total consecutive months · Have no record of student loan default	Established, positive credit history	Be a U.S. citizen or permanent resident who is at least 18 years of age (19 in Alabama and Nebraska, 21 in Mississippi and Puerto Rico). Have a U.S. mailing address. Have a valid Social Security Number. Have an established and satisfactory credit history that includes at least 12 months of borrowing, charging, and repaying. Meet minimum credit requirements, whether applying with or without a co-signer, and cannot have prior bankruptcies, liens, judgments, charge-offs or excessive 30, 60, or 90-day delinquencies on loans, or revolving charge accounts. Graduate loans are credit based and do not require income.	* Undergraduate or graduate student at an eligible school * Enrolled at least half-time * Student must be the legal age of majority * U.S. Citizen or permanent resident * Proof of Income * No bankruptcy (within the last 10 years) * Good credit history * No record of student loan default
Is this loan available to students who are U.S. citizens or permanent residents who apply without a cosigner and do not have an established credit history?	No	No, applicants that apply on their own must meet the applicable credit criteria.	No	No. As we consider a student to have an established credit history if this history includes at least 12 months of borrowing, charging and repaying, if a student does not have this history they would not be eligible without a co-signer.	No
Is this loan available to students who are U.S. citizens or permanent residents who apply without a cosigner and have a poor credit history that does not involve student loan defaults or bankruptcy?	No	Applicants that apply on their own must meet the applicable credit criteria.	No	Yes. However, if the credit history is extremely poor a student may not be approved. In this case we recommend that students add a cosigner, which could increase their chances for approval and may reduce the interest rate for a loan.	No

Loan Product Name	Custom Choice Loan® (Variable Rate Option)	Union Federal Private Student Loan	Wells Fargo Graduate <sup>SM</sup> Loan	CitiAssist Graduate Loan	Custom Choice Loan® (Fixed Rate Option)
Is this loan available to international students who do not have a Social Security Number or ITIN but apply with an eligible U.S. citizen or permanent resident cosigner?	No	Yes	No	Yes	No
Is this loan available to international students who have a Social Security Number or ITIN and apply with an eligible U.S. citizen or permanent resident cosigner?	No	Yes	Yes	Yes	No
Is this loan available to an international student who has an SSN or ITIN and an established U.S. credit history but does not have a cosigner?	No	No	No	No	No
Is this loan available to international students who have a J1 or F1 visa (not working) or an H1 visa (working)?	No	This loan is available to international students who have a F1 visa.	Yes	Yes	No
Is this loan available to Extension Program students who attend less than half time?	No	No	No	Yes	No
Is this loan available to Extension Program students who are enrolled in a certificate program?	No	No	No	No	No
Are non-degree seeking students eligible if they attend University of California Extension Programs that don't have an OPE ID number?	No	No	No	No	No
Must students be making satisfactory academic progress in order to qualify for the loan?	No	No	Yes	Yes	No

Loan Product Name	Custom Choice Loan® (Variable Rate Option)	Union Federal Private Student Loan	Wells Fargo Graduate <sup>SM</sup> Loan	CitiAssist Graduate Loan	Custom Choice Loan® (Fixed Rate Option)
Can proceeds of this loan be used for prior outstanding charges owed to the school?	Yes	Yes	No	No	Yes
Interest rate reduction for automatic payment withdrawals <sup>5</sup>	Yes * <b>0.25%</b> interest rate reduction for automatic debit of monthly principal and interest payments from a checking or savings account. (Reduction 1)  * <b>0.25%</b> additional interest rate reduction for automatic debt of monthly payments from a SunTrust deposit account. (Reduction 2)	Yes, 0.25%	Yes, 0.25%	Yes, 0.25%	Yes * <b>0.25%</b> interest rate reduction for automatic debit of monthly principal and interest payments from a checking or savings account. (Reduction 1)  * <b>0.25%</b> additional interest rate reduction for automatic debt of monthly payments from a SunTrust deposit account. (Reduction 2)
Can interest rate reduction be lost permanently?	Reduction 1: The benefit will be permanently lost if three insufficient funds notices are received.  Reduction 2: The benefit will be permanently lost if the automatic payment process is stopped.	Yes	No	Yes	Reduction 1: The benefit will be permanently lost if three insufficient funds notices are received.  Reduction 2: The benefit will be permanently lost if the automatic payment process is stopped.
Other Front-End Benefits:	None	None	Students may qualify for a relationship discount if they or their cosigner hold any of the following Wells Fargo products at the time of application: • Wells Fargo PMA® Package — 0.50% interest rate discount • A qualifying Wells Fargo deposit account — 0.25% interest rate discount • A prior federal or private student loan made by Wells Fargo — 0.25% interest rate discount. Only one qualifying relationship discount will apply and they will automatically receive the highest applicable discount. For variable interest rate loans, if the qualifying relationship ends, the interest rate may be reset to reflect the removal of the discount. All loans are eligible for this benefit.	None	None

Loan Product Name	Custom Choice Loan® (Variable Rate Option)	Union Federal Private Student Loan	Wells Fargo Graduate <sup>SM</sup> Loan	CitiAssist Graduate Loan	Custom Choice Loan® (Fixed Rate Option)
Other Back-End Benefits <sup>6</sup> :	Yes <u>Graduation Reward:</u> Upon graduation all borrowers are eligible to request a 1% reduction to the principal balance applied to the full disbursement amount.	Yes <u>On-Time Payments:</u> 0.25% interest rate reduction for borrowers who have made on-time monthly principal and interest payments (received within 10 days of the due date) for a minimum of the first 36 consecutive months. The borrower must call the loan servicer and request this additional 0.25% interest rate reduction AND the borrower must have elected to use the automated electronic payments prior to the 36th payment.	<ul style="list-style-type: none"> <li>Wells Fargo Student Graduation Benefit<sup>SM</sup> program - students will get 0.25% off their interest rate when they graduate<sup>1</sup>.</li> <li>ACH benefit - students will get an additional 0.25% off their interest rate when they choose automatic payments<sup>2</sup>.</li> </ul> <ol style="list-style-type: none"> <li>Verification of graduation or the completion of a multi-course certificate or license is required.</li> <li>Reduced interest rate requires continued automatic payment from a personal checking or savings account. If the automatic payment is cancelled at any time after repayment begins, the discount will be lost until automatic payment is reinstated. The 0.25% interest rate reduction is effective the day after the first payment is made using automatic withdrawal during the repayment period. The automatic payment interest rate reduction is separate from the graduation reward interest rate reduction and available to both borrowers who graduate and those who do not.</li> </ol>	None	Yes <u>Graduation Reward:</u> Upon graduation all borrowers are eligible to request a 1% reduction to the principal balance applied to the full disbursement amount.
On-Time Payment Requirement - If a certain number of on-time payments are required, do non-payment periods such as "deferments" or "forbearance" or agreed-upon interest-only payment periods make the borrower ineligible to receive the back-end benefit?	The ACH rate reductions may not be available during forbearance and deferment periods.	The ACH rate reductions may not be available during forbearance and deferment periods.	Not applicable	Not applicable	The ACH rate reductions may not be available during forbearance and deferment periods.

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Describe any other factors that disqualify a borrower from receiving or maintaining the back-end benefit.	Not applicable	Not Applicable	<ul style="list-style-type: none"> <li>• Wells Fargo Student Loan Relationship Discount - Only one qualifying relationship discount will apply and they will automatically receive the highest applicable discount. For variable interest rate loans, if the qualifying relationship ends, the interest rate may be reset to reflect the removal of the discount.</li> <li>• Wells Fargo Student Graduation Benefit program - One of the great features of the graduation reward is that if a student makes a late payment or returns to further his or her education, the reward is not affected. The reduction also remains in effect during all periods of forbearance. Once confirmed, borrowers keep the Wells Fargo Student Graduation Benefit reward as long as they do not consolidate their loans.</li> <li>• Automatic payment benefit - If the automatic payment is cancelled at any time after the account is open, the discount will be lost until automatic payment is reinstated. This interest rate reduction is not effective during periods of deferment or forbearance.</li> </ul>	Not applicable	Not applicable
If disqualified, can eligibility for the benefit be restored or regained? If so, what are the conditions?	Not applicable	The benefit will not be discontinued if, after receiving the benefit, the borrower discontinues automated electronic payments.	<ul style="list-style-type: none"> <li>• Wells Fargo Student Loan Relationship Discount - For variable interest rate loans, if the qualifying relationship ends, the interest rate may be reset to reflect the removal of the discount.</li> <li>• Wells Fargo Student Graduation Benefit program - The reduction remains in effect during all periods of forbearance. Once confirmed, borrowers keep the Wells Fargo Student Graduation Benefit reward as long as they do not consolidate their loans.</li> <li>• Automatic payment benefit - If the automatic payment is cancelled at any time after the account is open, the discount will be lost until automatic payment is reinstated.</li> </ul>	No	Not applicable
Lender's Loan Servicer	American Education Services (AES)	American Education Services (AES)	Wells Fargo Education Financial Services	Citibank, N.A	American Education Services (AES)

Loan Product Name	Custom Choice Loan® (Variable Rate Option)	Union Federal Private Student Loan	Wells Fargo Graduate <sup>SM</sup> Loan	CitiAssist Graduate Loan	Custom Choice Loan® (Fixed Rate Option)
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<sup>1</sup>The University of California cannot predict the loans, interest rates, and fees for which a student may qualify as lenders have different criteria for both loan eligibility and loan rates. However, students who apply with an eligible cosigner may 1) increase their chances of being approved for the loan and 2) qualify for more attractive loan rates.

<sup>2</sup>Be aware that the loan products that appear on this list were ranked ONLY for the type of loan identified in the column header in the "Ranking" section. For example, a loan product that placed in the variable rate category might also offer a fixed-rate loan option; however, unless that fixed-rate product also appears in the "Best Fixed Rate Loan" column, it is not to be considered a loan that is a UC preferred Private Loan. The University of California solicited quotations on numerous private education loan products. The evaluation of the loans was based on an analysis of borrower loan costs (without a cosigner) on approved loans over a specific period of time. The borrower loan costs took into account the weighted average interest rates and loan fees as reported by the lenders. The lenders were asked to report data on all approved loans for private education loan borrowers from all higher education institutions as well as any borrower benefit discounts. It was assumed that not all borrowers would qualify for each type of discount, so a probability factor was applied for each benefit type. The lenders selected through this evaluation process are listed above, in the order in which they were ranked by the University of California. The first four columns contain variable rate loans. The fifth column was reserved for the best of the fixed rate loan products that were evaluated. The fixed rate loan option was not compared to the variable rate options in cost and should not be considered either superior or inferior to the variable rate loan products. Be aware that the basis on which the loans were selected may not be representative of the rates and fees for which most students/cosigners will qualify. However, the University of California used the best possible data available on which to rank the loans.

<sup>3</sup>All borrowers must complete a self-certification form and submit it to their lender prior to receiving a private education loan. Most lenders provide the form as part of their online loan application. If the lender does not provide the self-certification form it is available here: <http://www.ifap.ed.gov/dpcletters/attachments/GEN1001A-AppSelfCert.pdf>.

<sup>4</sup>Deferring payments while in school and during the grace period will increase the overall loan costs. Unpaid interest that accrues while in school and in the grace period will be capitalized (i.e., added to the loan amount). The frequency of capitalization may vary by loan program and repayment option selected.

<sup>5</sup>This benefit typically remains available during active repayment for as long as the borrower's monthly payment is successfully deducted from the borrower's account. Also, the interest rate reduction typically does not lower the monthly payment amount but reduces the interest that accrues, thereby reducing the total amount repaid.

<sup>6</sup>Back-end benefits are not typically automatic, and require action from the borrowers. For example, in order to obtain a graduation benefit, borrowers must provide documentation of their graduation as prescribed by the lender and within the specified timeframe. Similarly, a benefit for good grades at graduation presumes that borrowers will provide transcripts, or other approved documentation, that demonstrates the required GPA was achieved. Students in programs that do not assign GPAs may not qualify for the good grades benefit.

NOTE: Additional conditions may apply, and lenders may change loan benefits without notice. Borrowers should rely solely on the information each lender provides regarding loan terms, interest rates, and benefits and are encouraged to seek details about them. There are significant differences in lender policies.